




OVERCOMING SALES CALL RELUCTANCE™

OVERCOMING SALES CALL RELUCTANCE™

A unique, credible and effective program
for frontline sellers.

**NO PLATITUDES, NO TRICKS,
NO GIMMICKS**

**01 OVERCOMING SALES
CALL RELUCTANCE™** 

 **02 START EARNING
WHAT YOU'RE WORTH**


START EARNING WHAT YOU'RE WORTH

The Sales Call Reluctance program is an intensive,
counteroffensive on the emotional barriers that
keep talented, motivated professionals from earning
what they're worth.

BUST THROUGH EMOTIONAL BARRIERS

The hesitation to initiate contact with
prospective buyers on a consistent basis is
responsible for the failure of more competent,
motivated, capable salespeople than any other
single factor.

Nothing Else Even Comes Close.

**03 BUST THROUGH
EMOTIONAL BARRIERS** 

 **04 SHINE THE LIGHT ON
YOUR CALL RELUCTANCE**

SHINE THE LIGHT ON YOUR CALL RELUCTANCE

You may have Call Reluctance™ if you...

- Spend more time making excuses than making contacts.
- Always put out fires instead of prospecting for new business.
- Lack new clients in the pipeline.
- Put all your energy into alternate forms of contact such as e-mail or text messages.
- Repeatedly invest in training and self-help materials that don't produce results.

FOR MORE INFORMATION CONTACT
info@yescareerstt.com

OR VISIT US AT
www.yescareerstt.com

